



PRESIDENT, JUNIOR ACHIEVEMENT OF THE SPACE COAST

We are seeking a visionary leader who can lead the organization into its next stage of growth, innovation, and impact. The individual best suited to lead JA of the Space Coast (JASC) will lead a vibrant organization and activate a team of talented staff, volunteers, corporate, community, and education partners to significantly impact students and change their lives.

JASC has been continuously operating since 1984, working within a school system of over 80,000 students. With an annual budget of \$1 million, we serve almost 19,000 students per year. We have over 450 volunteers and a 50-person Board of Directors. JASC consistently is rated as one of the top JA organizations in the United States. For more information, visit our website at www.jaspacecoast.org.

JASC is located on Florida's Space Coast, in East Central Florida, which includes Kennedy Space Center, Port Canaveral, Patrick Space Force Base, Titusville, Cocoa Beach, Melbourne, and Palm Bay. For information on the Space Coast visit these websites: <https://www.visitspacecoast.com/> and <https://spacecoastedc.org/>.

Compensation

A competitive compensation package, including base salary, incentive payments, and benefits, will be offered.

Operations and Finance

- Ensure operational excellence to achieve program strategy, and ensure financial, human resource, development, marketing, digital, and business systems are well-established and resourced with planning, implementation, and accountability.
- Assure the financial stability of JASC to support operational and strategic plans and sustainability of the organization including the development and implementation of effective fund-raising campaigns and other innovative approaches to raising funds, accurate and timely financial reporting, analysis of financial information; responsible for year-end audit and 990; development of a budget and management of financial resources to meet all organizational objectives.

Board Governance

- Manage activities of Board of Directors to develop, maintain, and monitor policies, engagement, volunteerism, and support of the organization.

- Build relationships with Board Members to ensure long-term success and stability of the organization.
- In partnership with Board leaders and outside counsel, identify, evaluate, and mitigate a broad range of organizational executive responsibilities such as legal, financial, regulatory, reporting, brand, and other accountabilities.
- Ensure JASC operates in compliance with its Licensing and Operating Agreement with JA USA® and works actively in collaboration with JA USA® for the mutual benefit of both entities.
- Assist and support the Board Governance Committee for board recruiting, policy development, and proper governance.

Organizational Strategy & Leadership

- Develop and maintain a compelling vision that provides a clear direction to inspire and motivate all internal and external stakeholders.
- Collaborate with staff to align internal capacity with programming calibrated to regional priorities.
- Design and implement short- and long-term planning to strategically position the organization for internal and external growth that is relevant and aligned with education and community partners.
- Provide thoughtful leadership that is inclusive, transparent, and empowering in a manner that supports and guides the organization's mission and vision.

External Relations & Fundraising

- Serve as the primary spokesperson for JASC to advance the mission within the community and serve as an advocate and storyteller with a passion to motivate, inspire, and influence others.
- Position the brand and represent JASC with the public, businesses, government agencies, education partners, and community groups to drive strategy and success.
- Lead and engage staff, volunteers, and Board members to plan and secure diverse philanthropic, public, and other revenue sources and cultivate relationships with new and existing donors, funders, and partners.
- Design and activate high impact special events and activities that uniquely position JASC locally, and in the corporate marketplace.

People Management & Culture Building

- Recruit, develop, and motivate staff to be successful in achieving organizational objectives, goals, and results while fostering a climate of inclusiveness, initiative, and accountability.
- Lead by example to build an innovative culture to attract and leverage the talents of team members, stakeholders, and investors in order to maximize community impact.

CANDIDATE PROFILE

We are open to considering many different professional backgrounds and recognize that no one individual will possess every qualification outlined. As a successful candidate, you will bring many of the following qualifications and attributes:

- You demonstrate passion for our mission to transform the lives of Space Coast students through experiential and immersive learning opportunities in work readiness, financial health, entrepreneurship, and sustainability, whether through personal background, professional experience, or volunteerism.
- You are a persuasive and engaging communicator who can connect with and inspire a wide range of audiences to support and grow our work and impact.
- You are a skilled relationship builder, advocate, and convener, with experience representing an organization to various donors, partners, and community members.
- You are a team-oriented leader and manager, with experience fostering a supportive and equitable culture that welcomes all team members, encourages their success, and empowers them as leaders.
- You have a reputation for gaining confidence and trust of others through honesty, integrity, and authenticity. Strategic Execution
- You are an experienced strategist, with proven success in developing and implementing strategic plans and skilled in guiding well established and high performing teams through transition and growth.
- You have strong administrative & financial management skills and ability to leverage technology to enhance efficiency and effectiveness of the organization and deployment of programs.
- You can imagine and chart the future for an organization while staying true to the values and mission that guide its work.
- You welcome and ideate innovative solutions, new ways of tackling challenges, and creative approaches to work, problem solving, and systems change.
- You have experience taking decisive action with calculated risks and working at times with incomplete information or ambiguity.
- You are unwavering in the face of uncertainty and adversity despite changing dynamics and remain grounded in serving the mission and vision of the organization.
- You are willing to step into the unfamiliar with an eagerness to listen, learn and grow, while also leaning on staff expertise.

In addition, strong candidates will offer:

- 10+ years of increasing organizational management experience in nonprofit, corporate, or public sector roles.

- Demonstrated experience in fundraising and/or cultivating and stewarding relationships with individual, corporate, foundation, public, or other funding partners, or transferable experience.
- Passion for and commitment to educational equity, youth development, financial literacy, and/or entrepreneurship.
- Excellent communication and interpersonal skills.
- A strong moral and ethical compass.

APPLICATION PROCESS

Send cover letter and resume to jascsearch24@gmail.com by September 16, 2024. *Only complete submissions will be considered.*